

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In The Matter Of The Application	:	Docket No. 03-035-14
Of PacifiCorp For an Order	:	Direct Testimony Of
Approving Avoided Cost Rates	:	Kelly Francone for the
	:	Committee of
	:	ConsumerServices

12 April 2004

1 Introduction

2 **Q. Please state your name, business address and current position.**

3 A. My name is Kelly Francone. My business address is 160 East 300 South,
4 Salt Lake City, Utah. I am a utility analyst for the Committee of Consumer
5 Services (Committee).

6 **Q. Have you previously presented testimony before this Commission?**

7 A. Yes. I have testified regarding the Home Electric Lifeline Plan (HELP) for
8 low-income customers (Docket No. 99-035-10), PacifiCorp's (Company)
9 Hunter Unit 1 outage (Docket No. 01-035-23), Magnesium Corporation's
10 avoided costs (Docket No. 02-035-02) and have filed testimony before the
11 Public Service Commission (Commission) on the Life Support addition to
12 the HELP program and Questar Gas Company's weatherization and
13 customer charge issues.

14 **Q. What is the purpose of your testimony?**

15 A. The primary purpose of my testimony is to present the Committee's
16 position regarding specific issues in PacifiCorp's petition for an order
17 approving avoided cost rates for over 1 MW. These include the renewable
18 energy credit (Green Tag) entitlement of Qualifying Facilities (QFs)
19 introduced by PacifiCorp Witness Mark Tallman. I also address issues
20 relating to new accounting rules implemented by the Financial Accounting
21 Standards Board (FASB), that are introduced in the direct testimonies of
22 PacifiCorp witnesses David Mendez and Bruce Williams. Finally, I
23 introduce the testimony of Mr. Phil Hayet, a consultant retained by the
24 Committee to examine the avoided cost methodology proposed by
25 PacifiCorp for Schedule 38.

26 **Q. Please explain the Green Tag Issue.**

27 A. As stated by Mr. Tallman on page 6 of his direct testimony, Green Tags,
28 also known as renewable energy credits, are a marketable environmental
29 aspect of the renewable energy industry. Green Tags were developed to
30 aid in the development of renewable energy resources and exemplify a

1 valuable currency that can be traded or purchased. Green Tags can be
2 sold to utilities in states that have a Renewable Portfolio Standard (RPS),
3 under which utilities are required to either produce power with a mix of
4 generation resources that include renewable energy, or to purchase
5 Green Tags as a substitute for such resources.

6 **Q. Who determines the appropriate ownership of the Green Tags?**

7 A. Because Green Tags exist outside the confines of the Public Utility
8 Regulatory Policies Act (PURPA), their entitlement is not defined under
9 PURPA rules. This emerging issue is currently being addressed by State
10 Commissions, particularly those with RPS.

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12 There are three general points of view about ownership. QFs argue that
13 they should retain the Green Tags because environmental risks for the
14 generator and environmental benefits to the public are not accounted for
15 in the avoided cost paid for electricity. Some utilities contend that
16 PURPA's intent was for utilities to purchase all of the components of the
17 QF power, including any environmental attributes. Others suggest that
18 because utility customers are paying the cost of the PURPA contracts,
19 they should receive the benefits of the Green Tags.

20 **Q. Does PacifiCorp have a specific recommendation?**

21 A. Yes. On page 6 of his testimony, Mark Tallman recommends that
22 PacifiCorp customers should receive the benefits of the Green Tags.

23 **Q. Has there been a ruling made at the national level on the ownership
24 of Green Tags?**

25 A. Yes. On 1 October 2003 the Federal Energy Regulatory Commission
26 (FERC) granted a petition for declaratory order (CCS Exhibit 1.1) affirming
27 that "absent express provision in a contract to the contrary," Commission
28 rule or State law, the Green Tag ownership remains with the QF. The
29 FERC noted that the issue is outside of PURPA and because renewable
30 energy credits were created by states, their designation is a state issue.

1 Thus, state commissions and state legislatures have the authority to
2 determine Green Tag ownership.

3 **Q. Has the ownership issue been addressed by other states?**

4 A. Yes. Nevada has regulations in place that require the Green Tags to
5 remain with the QF. Idaho Power has recently filed a petition with the
6 Idaho Public Utilities Commission that also recommends QF retention.
7 The issue is also being examined in Maine, where the electricity market
8 has been restructured. The Maine Public Service Commission staff
9 recently recommended that the Green Tags transfer to the utility
10 purchasing QF power based on the consideration QF prices paid by
11 ratepayers sometimes unintentionally result in above-market prices. In
12 other words, the transfer of the renewable benefits would help to offset
13 any potential “stranded costs” paid by ratepayers.

14 **Q. What is the Committee’s conclusion concerning the Green Tag
15 issue?**

16 A. While the Green Tag matter is an emerging issue, the Committee believes
17 that it is ultimately ratepayers who underwrite the avoided costs paid to
18 QFs. Thus, we recommend that the customers should receive the
19 associated benefits off the Green Tags.

20 **Q. Does the Committee have a recommendation on the value that
21 should be ascribed to the Green Tags?**

22 A. Without further analysis of this emerging issue, the Committee does not
23 have a specific recommendation at this time. As can be seen from
24 PacifiCorp’s testimony, the Blue Sky program and prices paid in the
25 market (CCS Exhibit 1.2), there is a wide divergence in the value. On
26 page 7 of his direct testimony, Mr. Griswold recommends a value of \$5 per
27 MWh for the first five years based on what is used in the IRP. However, in
28 PacifiCorp’s response to CCS DR 2.9, which asked for an adjustment for
29 Green Tags in a hypothetical example of a wind QF, the Company
30 demonstrates a renewable energy value of \$1.69/MWh. In the Blue Sky
31 program, customers pay \$1.95 per 100KWh to support renewable energy.

1 PacifiCorp spends the resulting \$19.50/MWh in the market to buy Green
2 Tags. In addition, CCS Exhibit 1.2 indicates that renewable energy credits
3 are selling in the eastern power markets between \$45 and \$55/MWh.
4 Because a wide range of prices are currently being paid for Green Tags,
5 the Committee believes the value determination requires further study.

6 **Q. Please identify the new accounting rules implemented by FASB that**
7 **may impact avoided costs.**

8 A. As noted by PacifiCorp witness David Mendez, two accounting standards
9 have recently been implemented, Emerging Issues Task Force (EITF) 01-
10 08 and Financial Interpretation No. 46R (FIN 46R).

11 **Q. What is the purpose of these accounting standards?**

12 A. Implemented 1 July 2003, EITF 01-08 affects how companies must review
13 power purchase contracts under lease accounting rules. For several
14 decades, FASB has required full disclosure of leasing transactions. This
15 recent decision affects what types of contracts, such as certain types of
16 Power Purchase Agreements (PPA), may be viewed as leases, and
17 therefore require disclosure on the Company's balance sheet. According
18 to FASB standards, a QF contract qualifies for capital lease treatment if it
19 depends on a specific plant and the purchaser takes a majority of the
20 output.

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22 The modification to FIN 46R became effective 31 March 2004. It provides
23 guidance for identifying the party with a controlling financial interest
24 resulting from contract arrangements. This clarification would apply if the
25 Company is considered the primary beneficiary of an entity. FIN 46
26 defines the term "variable interest entity" (VIE) and is based on the
27 premise that if a business has a controlling financial interest in a VIE, then
28 the assets, liabilities, and other results from business activities should be
29 included in the financial statements of, in this case, PacifiCorp.

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1 **Q. Does PacifiCorp believe these standards will affect its QF contacts**
2 **and the resulting avoided costs?**

3 A. Yes. Starting on line 1, Mr. Williams notes on page 2 of his testimony, that
4 these standards will have impacts on both the Company's financial
5 commitments and credit quality. He also states that the recognition of the
6 additional debt will impose additional costs on both PacifiCorp and its
7 customers.

8 **Q. What does PacifiCorp recommend to remedy the impact?**

9 A. On page 4 of his testimony, PacifiCorp witness Bruce Griswold
10 recommends that the debt-related cost be addressed as a defined term in
11 the PPA that would be applied as a monthly line-item adjustment to the
12 QF monthly payment. Mr. Williams also recommends on page 5 of his
13 testimony that PacifiCorp apply a 30% risk factor as the debt equivalent
14 for the QF obligation.

15 **Q. What impact would those actions have on the QF avoided cost?**

16 A. In its response to DPU's DR 1.47, PacifiCorp states that a line item
17 adjustment will be made to the total amount the QF will be paid. If the
18 Commission adopts PacifiCorp's recommendations, the avoided cost
19 capacity payment to the QF would decrease.

20 **Q. What conclusion did the Committee reach on the impact of these**
21 **financial standards?**

22 A. Based on the analysis of consultant Donna DeRonne, a Certified Public
23 Accountant who actively participated in PacifiCorp's last four Utah rate
24 cases, the Committee does not believe PacifiCorp has demonstrated that
25 the FASB modifications will necessarily have a material impact on its costs
26 for QFs. Ms. DeRonne has indicated that FIN 46R may be inapplicable if
27 PacifiCorp is not at risk for losses or does not take any residual profits
28 from the QF. As noted previously, it may only have an impact if the
29 Company is considered the primary beneficiary of an entity, or in this
30 case, has a controlling interest in the QF.

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1 Ms. DeRonne also notes that because FASB has required full disclosure
2 on the material impacts of PPAs for several decades, it is not clear how
3 the increased transparency would affect perceptions of investors or credit
4 ratings. Rating agencies like Standard & Poor's have already been
5 considering the impact on cash flows and will continue to do so. It is also
6 possible that the investment community may take a favorable view of the
7 increased transparency, which could have a positive effect on the
8 Company's financial standing.

9 **Q. Has this issue been addressed in any other PacifiCorp jurisdictions?**

10 A. Yes. The staff of the Oregon Public Utility Commission provided
11 recommendations (CCS Exhibit 1.3) on 23 January 2004 to its
12 Commission. The Oregon staff findings reflect those of Ms. DeRonne's in
13 that they did not believe PacifiCorp had demonstrated that the FASB
14 changes will necessarily have a material impact on the Company. The
15 staff also noted that the investment community has required full disclosure
16 for decades, and thus, will most likely not impact PacifiCorp's financial
17 health.

18 **Q. What actions did the Oregon Commission take?**

19 A. In its 18 February 2004 Order (CCS Exhibit 1.4), the Oregon Commission
20 agreed that it was not persuaded that the new FASB standards would
21 have a negative impact on PacifiCorp. The Commission adopted the staff
22 recommendation that PacifiCorp may consider the effect of the FASB
23 standards only after the Company performs a cost-effectiveness analysis
24 for each PPA. The Commission noted that if the subsequent economic
25 analysis properly identified increased cost or risk to PacifiCorp, then the
26 Company could provide such an analysis for subsequent staff review and
27 ultimately a Commission decision.

28 **Q. What does the Committee recommend?**

29 A. The Committee believes that PacifiCorp should have to demonstrate that
30 any contract may have a negative impact on its financial standing by
31 assessing each QF's potential burden to the Company. We therefore

1 recommend that the Utah Commission follow in the steps of the Oregon
2 Commission. Specifically, the Commission should direct PacifiCorp to
3 assess the financial risk on a case-by-case basis and present a detailed
4 analysis to the Commission to determine whether the avoided costs paid
5 to the QF should be reduced.

6 **Q. Does this conclude your testimony?**

7 A. Yes.